

## Bank Profiles

Bank	Address	Recruitment contact	Telephone	E-mail	Website	Recruitment areas
 Citigroup Corporate and Investment Bank	Citigroup Centre, 33 Canada Square, London E14 5LB	Allison MacQuire	020 7986 4000	See website	www.citigroup.com	Investment banking Fixed income (sales and trading) Equities (sales and trading) Relationship management technology Operations Global corporate finance Global loans.
 Deutsche Bank	Winchester House, 1 Great Winchester Street, London EC2N 2DB	Graduate Recruitment	020 7545 3033	graduate.recruitment@db.com	www.db.com/careers	Global corporate finance Sales Trading and research in global markets and global equities Global transaction banking Credit risk management Controlling Human resources Asset management Application development and infrastructure in information technology operations Marketing.
 Goldman Sachs	Peterborough Court, 133 Fleet Street, London EC4A 2BB	Becky Mills	020 7552 1738		www.gs.com	Equities Fixed income currency and commodities Global investment research Investment banking Finance, operations and administration Technology.
 Merrill Lynch Europe Plc	Merrill Lynch Financial Centre, 2 King Edward Street, London EC1A 1HQ	See website	020 7995 2000	See website	www.ml.com/careers	Global markets Investment banking Research Human resources Financial operations technology.
 JP Morgan	10 Aldermanbury, London EC2V 7RF	See website	See website	See website	jpmorgan.com/careers	Investment banking Credit and rate markets Equities Private banking Investment management Operations Business services and technology.
 Credit Suisse First Boston	One Cabot Square, London E14 4QJ	Graduate Recruitment	020 7883 5100	See website	http://careeropportunities.csfb.com	Recruitment areas Investment banking Equity Private client services Fixed income
 Morgan Stanley	25 Cabot Square, Canary Wharf, London E14 4QA	Recruiting Manager	See website	See website	www.morganstanley.com/careers	Equity financing Equity research Finance, administration and operations Fixed income Information technology Institutional equity Investment banking Investment management Private equity Private wealth management Public finance Strategic planning.

# Bank on your Future





# Welcome from our keynote speaker...

## Lucy P. Marcus

Lucy Marcus is the founder and CEO of Marcus Venture Consulting, Ltd. She is also founder and CEO of HighTech Women, an online and offline mentoring and meeting place for women in technology and technology-related sectors.

Listed as a 'face to watch' in *Management Today* magazine's list of Britain's 50 Most Powerful Women, and in *Business Age* magazine's 'Ten Women Changing the Direction of British Business', Lucy also sits on a number of boards, including the advisory board of the University of Cambridge's Business School, the Judge Institute of Management Studies.

*Lucy holds a BA from Wellesley College (Wellesley, Massachusetts), and an MPhil from the University of Cambridge.*



**Event Agenda:** Arrival and registration      Welcome and Keynote speaker      Moderated panel discussions with questions      Cocktail reception      21:00 Event ends

## Panllists

Deutsche Bank Tiina Lee	Deutsche Bank Sonya Reddy	Merrill Lynch Gamze Alpar	Merrill Lynch Erika Wagner	JP Morgan Anne Marden	JP Morgan Julia Hoggett	Morgan Stanley Annabel Littlewood	Morgan Stanley Sophia DuCran	Goldman Sachs Susan Noble	Goldman Sachs Martina Bilmayer	Credit Suisse First Boston Susannah (Susie) Alikor	Credit Suisse First Boston Corinna Hayd	Citigroup Sandra Carlisle	Citigroup Marcia Fowlin
<p>Tiina Lee is a Managing Director and Head of the Financial Institutions Group, Debt Capital Markets. She has particular responsibility for banks in the UK, Nordic and Asian regions. She joined Deutsche Bank in March 1997 and until last year was Head of Euro Medium-Term Notes, a business area within Integrated Credit Trading. Prior to joining Deutsche, Tiina worked at Lehman Brothers where she was Head of EMTN and European Commercial Paper Trading.</p> <p>Tiina holds a BSc (joint honours) degree in Management Sciences from King's College, London.</p>	<p>Sonya Reddy is an IT Analyst currently working within Global Markets Derivatives, front-office IT development at Deutsche Bank. Sonya studied Business Information Systems at University College, Cork in Ireland and joined Deutsche Bank's Graduate Training Programme in September 2000. Her present role involves re-writing the front office derivatives legacy overnight processes, which mainly involves shell scripting and migrating these processes to a strategic batch scheduling system.</p>	<p>As Director, Emerging Markets Investment Banking, Gamze Alpar heads the Turkish, Hungarian and Czech coverage efforts in London. Prior to joining Merrill Lynch, she spent four years in Salomon Smith Barney as the Head of Turkey coverage and later as a senior member of the Equity Capital Markets team. Gamze advised Türk Eximbank on their ratings from Moodys and S&amp;P, and also advised the Turkish Government on a number of privatisation assignments including Isbank and Tüpra.</p> <p>Gamze graduated from the Middle East Technical University with a Bachelor's degree in Business Administration. She also holds an MBA and an MA in banking and finance.</p>	<p>Erika joined Merrill Lynch in June 2000 as an analyst with the Mergers and Acquisitions Group in London. Prior to this, Erika worked as an intern for KPMG (corporate finance), Deutsche Bank (real estate), Procter &amp; Gamble (strategic finance), and British Telecom.</p> <p>Erika has broad experience across a range of corporate advisory assignments in various industries throughout Europe, evaluating the financial and strategic aspects of these transactions. She worked on WPP's hostile take-over of Tempus and Telekom Austria's acquisition of TIM in Mobilkom.</p> <p>Erika received a MSc in Business Administration (Finance/Auditing) at the University of Wiener Neustadt, Austria and the Haagse Hogeschool, Netherlands, in 2000.</p>	<p>After a BA in Economics at Princeton in 1981 and an MBA at INSEAD in 1985, Anne accepted a job in Equity Research at J P Morgan Investment Management in London. At the time, the most important thing in Anne's life was rowing – competing for the USA, she was a silver medallist in the Women's Single Sculls at the 1988 Olympics, and was fourth in the event in Barcelona in 1992</p> <p>Anne also progressed in her career as a buy side equity analyst specialising in the European pharmaceutical sector. She now works in a global team of healthcare analysts, advising portfolio managers and running global healthcare mutual funds. She was appointed Managing Director in 2000, and has an 18-month-old daughter.</p>	<p>Julia Hoggett, Associate, joined JPMorgan in 1997, working in the Emerging Markets Bond Origination business covering sovereign and corporate clients in Eastern Europe and Africa. In February 2002, she moved to the Frequent Issuer group covering multilateral agencies such as the World Bank. Julia has a degree in Social and Political Sciences from Cambridge University.</p>	<p>Annabel Littlewood, an Executive Director, is Head of Credit Derivative Trading in Europe. Annabel has over ten years' experience in trading, and graduated with an MA in Physics from Oxford University.</p>	<p>Sophie DuCran is an IT Floor Support Associate working within a team in which we are responsible for ensuring the maintenance and stability of the desktop and Infrastructure within the Finance and Operations Business area. Sophie graduated from Bradford University in 1998 with a BSc in Business and Management Studies, and completed Morgan Stanley's Graduate Training Programme a year later.</p>	<p>Susan Noble is Managing Director, European Equity Management. As Co-Chief Investment Officer of our London-based Active Equities business, she is a key member of our International Equity team. Susan has been a portfolio manager since 1982; her experience includes eleven years with Fleming Investment Management in London. During the last five years at Flemings, she was a Director and responsible primarily for the European equity investment strategy and process. Susan graduated from Manchester University with a BA in History and earned an MBA from Manchester Business School in 1983.</p>	<p>Martina Bilmayer is an Associate in Global Investment Research. As an equity analyst in the media team at Goldman Sachs, she covers consumer publishing stocks in Europe. Martina started her career as a graduate in the equity research department at Morgan Stanley in 1998, before joining Goldman Sachs in May 2000. She obtained an MSc in Accounting and Finance from the London School of Economics and a BSc in Economics and Management from Royal Holloway, University of London. In Martina's spare time, she enjoys spending time with friends and family as well as going to the cinema and theatre.</p>	<p>Susie Alikor is Global Chief Operating Officer for the Corporate Services Department. She has responsibility for real estate finance, non-technology procurement and accounts payable firm-wide, and strategic planning, staffing issues and technology strategy within the Corporate Services Department. Prior to joining CSFB, she worked in corporate finance and location planning roles in retailing.</p> <p>Susie received a BA in Economics from the University of Leeds and an MBA from London City University Business School. She is a Certified management accountant.</p>	<p>Corinna Hayd is an Associate in Equity Sales. She sells pan-European equities to UK institutional clients. Corinna received a degree in business administration at the University of Regensburg, Germany in 1997 and a Master's in European Management at EAP, French Grande Ecole (Oxford, Madrid, Paris) in 2000.</p>	<p>Sandra Carlisle is a Managing Director who currently manages the Corporate Marketing team based in London, and previously sold pan-European equities to German institutions as head of the Continental European Sales Team. Sandra joined Schroder Securities in 1998 from Deutsche Bank, where she worked as a French and pan-European generalist.</p> <p>She joined JPMorgan in 1985 as a graduate in Fixed Income, moving to Emerging Markets in 1989. Sandra was based in London and New York working on debt/equity and debt/debt swaps, privatisations and primary debt issues for Latin American government and corporate borrowers. Sandra graduated from Oxford with an MA in Modern Languages.</p>	<p>Marcia Fowlin is currently an Associate with Citigroup. She studied French and Italian at the Universities of Kent, Bologna and Poitiers and subsequently obtained a Diploma in Japanese from the University of London.</p> <p>From 1994 to 2000 Marcia worked for Long-Term Capital Management as an assistant to the Strategists. She joined Citigroup two years ago and currently works on the Frequent User Desk as part of a three-person team which markets interest-rate swaps and other derivative products to banks and other financial institutions.</p>